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May 2015

CREW Connect

News and updates from CREW Charlotte



From the President

If you attended our luncheon this month, you heard from our student members Auja Little and Nikki McLucas about how important it was for them to receive the 2014 CREW Network Foundation scholarship. With their help we kicked off our **2015 Network Foundation Ask** and are very close to hitting our Chapter goal! Our Chapter goal consists of 3 parts: 100% board and leadership participation (completed!), over \$1,000 donated by our chapter (completed!), and over 50% of our membership making a personal donation to the Foundation. We are working toward this last milestone now. If you were not able to attend the luncheon or have not already donated to CREW Foundation this year, I ask that you please consider making a donation in support of our mission. You may [***donate online***](#) by selecting the **Scholarship Endowment Fund**.

[We need your help to meet our goals for 2015 and support the next generation of leaders in Commercial Real Estate!](#) CREW Network

Events

CREW and other local events



May 28, 2015 11:45 a.m. - 1:00 p.m.

[SouthPark Lunch Ladder \(Members Only\)](#)
[Register Now](#)

May 29, 2015 6:00 p.m. - 9:30-p.m.

[2015 50 Most Influential Women](#)
[Register Now](#)

June 9, 2015 11:30am - 1:00pm
[CREW Charlotte June Luncheon - The Impact of Technology and Social Media on the Commercial Real Estate Industry with Brenda Dohring Hicks](#)
[Register Now](#)

June 22, 2015 5:30 PM to 8:30 PM

[CBJ's Women In Business Awards](#)
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Welcome

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commercial real estate industry. The Foundation is committed to bringing more women into commercial real estate with programs that educate young women about the career opportunities available to them and creating mentoring relationships for those new to the industry. These efforts are funded solely by your donations and provide scholarships, industry research, and career outreach for upcoming and current members. **I'd like to personally thank you for supporting our Chapter and CREW Network's efforts in advancing our mission!**

Highlights



Nancy Olah Speaks at CREW Upstate's luncheon in Greenville, SC on May 7, 2015. Nancy's presentation was "The Tyranny of the Standard Form". Most of us negotiate contracts every day - but too often we only look at the "deal points" and believe the other side when they tell us that the boilerplate terms and conditions are part of their standard form and are non-negotiable. Nancy's perspective is that everything is negotiable and that boilerplate provisions are not sacred cows! She discussed about twenty different provisions that are commonly found in contracts, explained those provisions in layman's terms, and gave tips on what to watch out for and how to negotiate those provisions.

CREW members, our June lunch meeting is targeted as CREW Charlotte's first ever **Bring Your Intern to Lunch** event. We are encouraging all our members who have an intern this summer to invite them to join you at the June luncheon. By hosting your intern for the luncheon, you allow them to participate in one of our excellent program events as well as expose them to the great networking opportunities within CREW.



Jay Banks
Banks Engineering

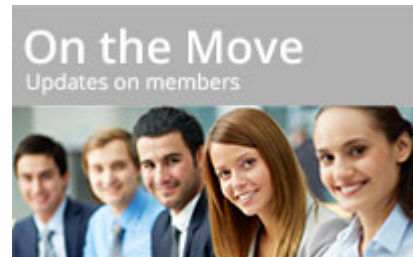
Kelly Barnhardt
Town of Indian Trail

Jamie Bourgeois
Fairview Real Estate Solutions

Kelli Davis
HarkerDoerre

Lauren McDowell
Barringer Construction

Diana Quarry
Womble Carlyle Sandridge & Rice



Please contact [Patty Drummond](#) with your career updates.

Lauri David
All-Green Recycling

Marisa Southard
PMC Commercial Interiors

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and plan to acknowledge the interns and your company during the announcements. Please be sure to provide your intern's name to [Patty Drummond](#) so we will be able to identify them during the lunch. If your intern is a student, you can contact Patty to receive the \$35 student luncheon rate. If you have any questions, contact one of the UCREW Committee Chairs - [Liz Ward](#) or [Ann Erickson](#).

May Luncheon Summary - The Riverwalk Vision with David Williams

Submitted by David Rushing



David Williams provided an overview of the Riverwalk development located near the I-77 corridor at the N. Cherry Road interchange on the Catawba River in Rock Hill, SC, entitled "Creating a Vibrant Development Through A Public Private Partnership". David told us about the entire project from start to finish.

[Click here for the full summary.](#)

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[The Mecklenburg Times](#) is a 90-year-old newspaper providing the latest news, trend-spotting and in-depth reporting on the real estate, construction and development industries, as well as the government actions that shape those industries.

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Member Spotlights



Randy Hopkins

The Hopkins - McElhannon Group



Janine Turbe

Hart & Hickman

[To read the member spotlights, please click here.](#)

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Announcements

Kimley-Horn Named ENR Southeast's Design Firm of the Year

[Click here for more announcements.](#)

Deals

Marie McLucas

Thanks to Anthony Swainey with Silver Sponsor, Bank of the Ozarks, for closing a transaction in Griffin, GA this week. Gold Sponsor, Johnston Allison & Hord and Partner Sponsor, Troutman Sanders closed the transaction. Partner Sponsor, Chicago Title also provided the title services for the deal.

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Job Opportunities

Commercial Property Manager - Pappas Properties

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We could not be more honored and grateful of our sponsors. Their support of CREW Charlotte helps position our members to be the region's top real estate professionals through CREW Charlotte's commitment to professional and personal development. We sincerely thank our sponsors for their support!

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