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March 2016

From the President



Why CREW Charlotte? I recently attended a national Network event and when asked "Why CREW?" I almost ran to the microphone to offer my two cents. CREW offers

many opportunities to network, enhance leadership skills, develop professionally and give back. The Leadership Team is constantly seeking opportunities to enhance member value and professional advancement. Take advantage of these upcoming opportunities so you can easily answer this question if ever given the opportunity:

Network: Mark your calendars to join us at Olde Mecklenburg Brewery for a night of networking and drinks on Wednesday, April 20th at 5:30 pm. This event is the perfect opportunity to network with over 250 Real Estate professionals within our local market at CREW Charlotte's upcoming Alphabet Soup Networking Event! **CREW's 6th Annual ABC Networking event** is sponsored by **Shiel Sexton**. Currently,

Events

CREW and other local events



March 24, 2016 12:00 p.m. - 1:30 p.m.

SouthPark Lunch Ladder (Members Only)

[Register Now](#)

March 24, 2016 11:45 a.m. - 1:15 p.m.

Uptown Lunch Ladder (Members Only)

[Register Now](#)

April 6 - 8, 2016

TWIST Conference for Women

[Register Now](#)

April 20, 2016 5:30 PM to 7:30 PM

ABC Networking Event

[Register Now](#)

Welcome

Say hello to our newest members



Brion Blais

organizations joining CREW Charlotte for this event include AIA, BOMA, CCIM, CFMA, CoreNet, CRCBR, IFMA, IREM, NAIOP, SMPS and USGBC.

Enhance Leadership Skills: Consider joining a committee, serving as a committee co-chair or on the Board, or attending the National Leadership Summit in Detroit on June 16-17 or National Convention in New York City beginning October 19th this year.

Develop professionally: Our chapter offers a formal Mentor Program that pairs a mentee with a seasoned real estate professional to share their unique capabilities, goals and strengths. CREW members are eligible for both mentor and mentee opportunities. In addition, the Mentor Program will recruit targeted non-CREW member leaders to mentor CREW member mentees seeking advancement.

We also provide tools for developing other tricks of the trade. We had a great day of activities that included a golf clinic with professionals from the Dana Rader Golf School, a Golf Channel Academy, with lunch, 9 holes in the afternoon and networking with other CREW Charlotte members on the patio at the Inaugural Golf Event on Tuesday, March 15th.

Give Back: Thanks to everyone who brought clean in-season professional attire, shoes, purses and accessories to the March luncheon in support of Dress for Success. We are excited to help the advancement of women by supporting this community cause.

UCREW would like to invite you to participate in our partnership with Queens University in a couple of activities that will help strengthen our relationship with both administration/faculty and with their students. Queens will conduct mock interviews and encourage interviewers to provide feedback to the students. Mock Interviews will

SpeedPro Imaging Charlotte Center

Tom Burton
Flooring Solutions

Pei Chen
Wells Fargo Bank

Haley Cook
Morgan & McMillan

Jessica Kesser
Tandus-Centiva

Stephanie Moore
New Forum

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Indoff Commercial Interiors

Elizabeth Richardson
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Dalia Rock
KiBA

Marla Sessoms
Co-Star

Dawn Spears
USG Corporation

Ann Watson
Bagby

Elizabeth Wohlrab
Selwyn Property Group



Please contact [Patty Drummond](#) with your career updates.

Member Spotlights

take place Wednesday, March 16 and Thursday, March 24. Queens annual networking event, Schmoozapalooza, will take place Thursday, April 7 and provides an opportunity for employers to meet students and alums and have the chance to practice their networking skills and make connections!

We partnered with Habitat for Humanity in recognizing their 25th anniversary of their first Women's Build. Sign-ups will be available for June 3rd and June 18th if you want to participate in this worthy cause.

CREW Charlotte offers many opportunities so maximize your membership today!

Highlights



Join the Charlotte Business Journal on April 4th for this one-of-a-kind event that brings together women in a casual, fast-

paced coaching atmosphere.

This event is one of 43 that is being held by Business Journals all over the country involving about 8,600 women who will be mentored and another 1,700 women mentors. That means nearly 10,000 of the best and brightest women from Albany to Honolulu are taking part in strengthening the community of strong business



Julia Campbell
Campbell Design Architecture + Interiors



Robyn Swayne
BB&T

[To read the member spotlights, please click here.](#)

Members Making Deals

Liz Etheredge

Thanks so much to Christianna Williams with Cushman and Wakefield for referring us to the paint job in Mooresville. We appreciate you thinking of us and hope the tenant loves their newly painted office.

[Click here for more deals.](#)

Job Opportunities

Contract Manager - HarkerDoerre

[Click here for more jobs.](#)

women in America. For more information or to register, please [click here](#).

Keep an eye on on social media and the website for information in the following months regarding our involvement in **Habitat for Humanity's**



Women Build as we are excited to continue our relationship with Habitat for Humanity in 2016! We look forward to your participation! Please contact [Jennifer Bickett](#) or [Nancy Everhart](#) with any questions.

Announcements

[Kimley-Horn Named One of FORTUNE's 100 Best Companies to Work For in 2016](#)

[Click here for more announcements.](#)

CREW



NETWORK*

Do you know an undergraduate or graduate student pursuing a career in commercial real estate?

CREW Network Foundation provides scholarships and a paid internship based on academic excellence.

Eligible students should be enrolled full-time in accredited real estate programs or enrolled in other fields of study with an intent to pursue a career in commercial real estate. The deadline to apply is April 30, 2016. For more information and to apply, please [click here](#).

CREW March Luncheon - District 6: Sub "Urban" The Evolution of a Dynamic Market Place with Councilman Kenny Smith

Submitted by Margaret Railey



The March CREW meeting featured Council Member Kenny Smith.

Councilman Smith's topic "District 6: Sub "Urban" The Evolution of a Dynamic Market

Place" provided an update on one of the busiest districts in the City – the SouthPark area.

To read the full luncheon summary, please [click here](#).

Thank You to Our March Luncheon Sponsors



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known as National Title Services or NTS) provides the single point of contact for national and commercial accounts for complex single and multi-site transactions—in one state, multiple states or globally.

To read their complete sponsor spotlight, please [click here](#).

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Primax Properties
mmclucas@primaxproperties.com
704.954.7218

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jennifer@jdgoodrum.com
704.895.8842

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jessicarossi@kimley-horn.com
704.954.7484

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adrienne@bsquaredgroup.com
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kchambers@smeinc.com
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Director at Large

Jana Dolder
Colliers
jana.dolder@colliers.com
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rebecca.lindahl@kattenlaw.com
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kmarks@aidginc.com
704.731.8057

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XZact Technologies
scarlet.powell@xtcorp.com
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O'Leary Group Waste Systems
rturner@olearywaste.com
704.338.6898

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Christie Zawtocki
Hart & Hickman
czawtocki@harthickman.com
704.586.0007

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Patty Drummond
CREW Charlotte
executive@crewcharlotte.org
704.968.0609

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We could not be more honored and grateful of our sponsors. Their support of CREW Charlotte helps position our members to be the region's top real estate professionals through CREW Charlotte's commitment to professional and personal development. We sincerely thank our sponsors for their support!

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