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Crew Connect

DECEMBER 2011

CREW EVENTS

CREW Charlotte
January Luncheon
1/10/2012 11:30 AM

[Click here to Register](#)

Alphabet Soup
Networking Event
1/19/2012 5:30 PM

[Click here to Register](#)

OTHER EVENTS

CREW BIZ

Let it work for you! Be sure to update your information so our local 200 and national 8,000 members know who you are. Plus, the member directory is a great tool to do business locally and nationally!

YOUR CREW PREFERENCES

On the CREW Charlotte website, set up your preferences so you can receive instant notifications of new members making deals, announcements, new business opportunities, new job opportunities, etc. Go under member resources and click on "preferences" to

FROM THE PRESIDENT

Thank you to the 100+ CREW member volunteers, Committee Co-Chairs, and Board of Directors who contributed their time, energy, & knowledge to our success this year. As I mentioned at our Excellence Awards, it has been an extraordinary year. This team of professionals reached levels of leadership, networking, service and recognition that were never anticipated.

In addition, the loyalty exhibited between our members in terms of referrals, warm introductions and qualified leads is truly unparalleled to any other commercial real estate organization. I welcome you to visit our announcements and members making deals at the bottom of this newsletter to see this first hand.

Last, thank you for the opportunity to serve as your CREW Charlotte President. I have had the privilege to be surrounded by and work with the most amazing people, and I am truly honored. I am proud to hand-off the CREW Charlotte Presidency to Dawn Royle with Master Title Insurance. Dawn, congratulations! You will do a terrific job, and I could not be happier for you!



HIGHLIGHTS

CREWbiz. Please log on to CREWBiz and review your profile. You want to make sure you list your specialty correctly-what your company does, not what you do. Also, please make sure all of your contact information is up-to-date-this is how other CREW members will find you!



CREW Charlotte is moving. Effective Wednesday, December 28th, our offices will now be located at 5960 Fairview Road, Suite 400, Charlotte, NC 28210, just behind the Panera Bread in SouthPark. Our new phone number will be 704-496-2604.

SAVE THE DATE: Carolina's Connection Conference April 19-20, 2012.

set up.

[See All Events](#)

MEMBER SPOTLIGHT



BECKY BEROLATTI
Citizens South Bank

[Click here to read full profile](#)



KATHLEEN CHAMBERS
S&ME, Inc.

[Click here to read full profile](#)

WELCOME NEW MEMBERS

Debbie Barger
Signature Shutter

Jennifer Bushinski
Bonitz

Joy Harper
Carolinas Business Interiors

Stephanie Kegley
Environmental Holdings
Group

Stephanie King
Bonitz

Blake Morris
First Trust Bank

Anna O'Neal
K&L Gates

CREW Charlotte and its members donate \$11,194 to the CREW Foundation! 41% of our membership contributed, more than double of any other chapter in CREW Network history! Thank you to all of those that donated.

CREW's Alphabet Soup Networking Event will be held on January 19, 2012 at the Comedy Zone. This is an exclusive event for members of BOMA, CCIM, CORENET, CRCBR, CREW, IREM, SMPS, ULI, & USGBC. Registration is now open! Visit www.crewcharlotte.org to register if you are a member of one of these organizations.

Find us on Facebook! - We would like to ask that all CREW members "like" the CREW Facebook page. If we get 25 likes, we can customize the link to the page so that it's www.facebook.com/crewcharlotte. **Click here** to make that change. Also, if your company has a Facebook page, please ask the administrator to "like" us as well!

DECEMBER LUNCHEON SUMMARY

Our CREW Charlotte 2011 Commercial Real Estate Person of the Year Award goes to Patricia (Pat) Garrett, President of the Charlotte Housing Partnership. In addition to receiving this award, Pat was our keynote speaker.



Pat Garrett has led the Charlotte-Mecklenburg Housing Partnership since 1989. Under Pat's leadership, the Housing Partnership has been particularly active and successful in leading the revitalization of several inner city neighborhoods and as the master developer in a \$34.7 million HOPE VI redevelopment known as Brightwalk. The organization is currently leading its largest redevelopment effort in its history, having purchased a 60-acre tract within 1 ½ miles of Charlotte's Center City to retain affordability while enhancing quality and amenities. Five of these communities, three completed and two underway, are within the same corridor with a rich history the organization seeks to preserve alongside affordability, while overcoming blighted structures and enticing commercial investment in the area.

Pat inspired us with her story of rising through the ranks in the housing field with hard work, recognized opportunities and a willingness to take on a new adventure and to not be limited by her gender or the expectations of others.

Pat would say the most important aspect of her life is her family. She has been married to her husband Dan for 44 years and has two amazing daughters, one who is an Assistant Vice-President at Americredit and the other an Associate Professor at UNC Wilmington. Pat has also been blessed with four (4) amazing grandchildren, Mary, who is 17 and loves to dance. Zachary, who is 13 and loves video games, Sophie, who is 4 ½ and bilingual in Dutch as well as English, and Tessa, who is 5 months old.

DECEMBER LUNCHEON SPONSOR: Elliott Davis

Brief history and employee information:

Elliott Davis, PLLC is one of the largest accounting, tax and consulting services firms in the Southeast and ranks among the top 50 CPA firms in



Kelly Roberson
Office Environments

Heather Thompson
Trinity Partners

Janine Turbe
ATC Associates

Whitney White
A&K Painting

[Click here to access full contact information](#)

MEMBERS ON THE MOVE

Please contact Patty Drummond at executive@crewcharlotte.org with your career updates.

[Click here to access full contact information](#)

the U.S. With offices in Charlotte, N.C. as well as S.C., V.A. and G.A., the firm provides clients across a wide-range of industries with smart, customized solutions and its people with rewarding opportunities. Founded in 1925, the firm is a member of The Leading Edge Alliance, an international professional association of independently owned accounting firms. Visit www.elliottdavis.com.

What your company does (key operations or services):
With a practice dedicated to serving the real estate industry, Elliott Davis handles everything from the front end to the successful closing of a deal, assisting with entity and investment structuring, strategic planning and projections, as well as tax minimization and financial reporting advice.

With 9 offices in Georgia, South Carolina, North Carolina and Virginia, we serve businesses in a wide range of industries including manufacturing, real estate, construction, banking, professional services, healthcare, government, not-for-profit, as well as various closely held companies. Offering tax, assurance and various consulting services, our 400 person team takes a fully engaged approach to serving clients and our local communities.

Your ties to CREW, and good leads for you:
As a large supporter of CREW, two of our employees have become involved in the leadership team. For 2012, Bobbi Jo Lazarus will serve as the Treasurer of CREW and Sarah Hopfer is Co-Chair for the Programs Committee.

EXCELLENCE AWARD RECIPIENTS

Sponsor of the Year: TPM (member Paul Zytnik) presented by Deon Roberts, Editor, Mecklenburg Times

New Member of the Year: Patty Drummond, Executive Administrator, CREW Charlotte, Inc. presented by Bobbi Jo Lazarus of Elliott Davis

Networker of the Year: Janeen Miller-Hogue, President, Miller-Hogue Law Firm presented by Nancy Olah of Parker Poe Adams & Bernstein

Committee Co-Chairs of the Year: CREW Network Committee- Carrie Sharp of JMA Commercial Interiors, Elizabeth Ross of ECS, and Brenda Murray of Dynamic Real Estate Services presented by Sarah Funkhouser of Morehead Title Insurance

Committee Member of the Year: Megan McLaughlin, PSI presented by Margaret Martin of MECA Real Estate Services

Impact Award: Marie McLucas, CFO, Primax Properties presented by Sarah Funkhouser of Morehead Title Insurance

Commercial Real Estate Person of the Year: Pat Garrett, President, The Charlotte Housing Partnership presented by Cheryl Steele of Horack Talley



CREW MEMBERS SHINE IN 2011!

Charlotte Business Journal's Women in Business Award Recipients:
Bobbie Merrill, Family Dollar
Connie Young, Johnston Allison & Hord
Kathleen Rose, Rose & Associates



Charlotte Business Journal's CFO of the Year Award Nominee:
Marie McLucas, Primax Properties

Mecklenburg Times' 50 Most Influential Women Award Recipient:
Janeen Miller-Hogue, Miller Hogue Law Firm

Charlotte Business Journal 40 Under 40 Award Recipients:
Stacie Jacobs, EvanScout
Holly Alexander, Concorde Construction

Business Leader Magazine's Movers and Shakers Award Recipients:
Cindy Wolfe, Bank of the Ozarks
Connie Young, Johnston Allison & Hord
Marie McLucas, Primax Properties

North Carolina Lawyers Weekly's 2011 Emerging Legal Leaders Award Recipient:
Erika Erlenbach, The McIntosh Law Firm

Business Leader Magazine's Women Extraordinaire Award Recipients:
Barbara Briccotto, Bonitz Modular Interiors
Evie Victorson, Reznick Group
Bobbi Jo Lazarus, Elliott Davis
Julie Seidenstein, Parker Poe Adams & Bernstein
Diana Palecek, Smith Moore Leatherwood
Jennifer Orman, JD Goodrum
Rochelle Rivas, Darton Group
Erika Erlenbach, The McIntosh Law Firm

CREW Network's Member to Member Business Award Recipient:
Cindy Wolfe, Bank of the Ozarks

Charlotte Athena Leadership Award Nominees:
Carrie Sharp, JMA Commercial Interiors
Dawn Royle, Master Title Insurance

Charlotte Athena Young Professional Award Nominees:
Holly Alexander, Concorde Construction
Milly Cort, Patterson Pope

GET INVOLVED

CREW Charlotte has eight committees. Three of these committees are directly related to outreach opportunities. We encourage all CREW members to get involved. ***Click here to learn more about each of our committees.***



ANNOUNCEMENTS

CREW Charlotte Member Erika Erlenbach Selected as 2011 Emerging Legal ...

UNCC launches Masters of Science in Real Estate degree

Angie Dugick on Counselors of Real Estate™ Team in Birmingham

Brenda Murray to Climb Mt. Kilimanjaro

CREW Charlotte Members honored as Movers and Shakers by Business ...

We Need A Few Good Women!

Cindy Wolfe of Bank of the Ozarks awarded CREW Network ...

Congrats to Marie McLucas of Primax Properties finalist in the ...

CREW Lunch Ladders - South Park, Uptown/SouthEnd and Lake Norman ...

CREW Charlotte Member Cindy Wolfe featured speaker at State of ...

[<<More](#)

MEMBERS MAKING DEALS

Liz Etheredge

12/14/11

Thanks to Kim Marks, ai Design Group, for the paint ...

Lyn Gardner

12/9/11

I would like to thank Kathleen Chambers for allowing me ...

Sarah Hutto Funkhouser

12/8/11

I am pleased to be able to utilize EvanScout - ...

Sarah Hutto Funkhouser

12/8/11

I would like to thank David Rushing with All American ...

Dawn Royle

12/1/11

Thank you so much to Abbie Baynes for giving Master ...

Marie McLucas

11/29/11

Thanks to Whitney White and A&K Painting for painting our ...

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CAREER CORNER

CLIENT DEVELOPMENT SPECIALIST

SALES, CUSTOMER SERVICE AND WAREHOUSE MANAGER

BUSINESS MANAGER WITH CRESA PARTNERS

DIRECTOR OF RESEARCH

FACILITIES MANAGEMENT ANALYTICS MANAGER WITH CBRE

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MESSAGE BOARD

Kathleen Rose, CCIM, CRE Growing Small Business... We have a variety of space opportunities in ...

Monica Able

North Carolina Bank and Trust is offering auto loan financing ...

Barry Rigby

Looking for tenants at Langtree... Exit 31, Mooresville, NC We currently ...

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Board of Directors

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Concorde Construction Co
halexander@concordeconst.com
704-975-8540

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EvanScout
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THANK YOU TO OUR SPONSORS

We could not be more honored and grateful of our sponsors. Their support of CREW Charlotte helps position our members to be the region's top real estate professionals through CREW Charlotte's commitment to professional and personal development. We sincerely thank our sponsors for their support!

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