

February 2020



From the President

Thirty years ago, the Queen City was booming with new construction. I remember feeling as though I could *shake a stick* and hit a new development project. We were still very much



operating in an environment where local businesses did business with local businesses. Commercial Real Estate firms were, by and large, local. Today our little city has evolved into a player with interest from companies across the globe. Development is once again, booming. It's an exciting time to be involved in any aspect of CRE. We do have to reach further to engage with all the

Events

CREW and other local events



February 15 - March 7, 2020 Various - February 15 and March 7

[Go Jen Go Volunteer and Other Support Opportunites](#)
[Register Now](#)

February 26, 2020 1:00 p.m - 2:00 p.m.
[CREW Network Webinar Viewing \(Members Only\) - Affordable Housing Policy](#)
[Register Now](#)

February 27, 2020 7:30 a.m. - 9:00 a.m.
[CREW Coffee Klatch - University/North \(Members Only\)](#)
[Register Now](#)

February 27, 2020 12:00 p.m. - 1:30 p.m.
[Midtown Lunch Ladder \(Members Only\)](#)
[Register Now](#)

March 10, 2020 11:15 a.m. - 1:00 p.m.
[CREW Charlotte March Luncheon - The Evolution of Economic Development in the Charlotte Region](#)

players, but it has made our work rewarding in a way I never would have imagined in 1990.

CREW is an effective tool in connecting us all in a fast-paced work environment that is ever-evolving. Locally, we are able to keep each other informed and plugged-in so that we are all performing at the top of our game. At the CREW Network level, our members have access to an unending supply of resources that connect us with business opportunities globally. If you have not tapped into the Network resources such as [CREWBiz](#), let's get you started. Reach out to anyone in leadership for assistance and direction on getting the most from what CREW has to offer.

Many thanks to each of our sponsors for contributing to our 14th Annual Casino and Gaming Night! Thank you to [Century Link](#), [Master Title Agency](#), [Mecklenburg Paint Company](#), [Platinum Coating of NC](#), [Radco Roofing](#), and [SGA|Narmour Wright Design](#) for sponsoring and making this event one of our best with a fun Roaring 20's theme. Also, much appreciation to [Mike Schrum with Terracon](#) for the raffle donation of the Gatlinburg Getaway. Each year this event raises funds to provide local scholarships to deserving young women wanting to build a career in CRE. Thank you to our members for supporting this event. It has a lasting impact beyond just the event itself. Also a special thank you to the Fundraising and Events committee and Patty Drummond who did all the behind the scenes work to make Casino

[Register Now](#)

May 14, 2020 11:00 a.m - 1:00 p.m.

[CREW Charlotte's 3rd Annual Signature Luncheon with Alison](#)

[Levine](#)

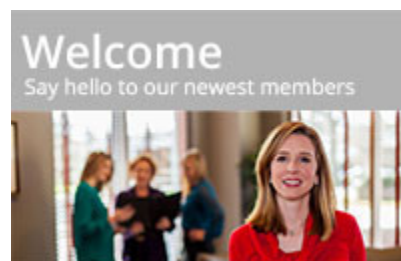
[Register Now](#)

January 1 - May 31, 2020 10:30 a.m. - 12:30 p.m.

[East Mecklenburg High School Career Cafes](#)

[Register Now](#)

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Lesley Ashworth
Cost Segregation Services

Alex Bartels
JLL

Natasha Branch
Fidelity National Title Company

Erica Buffington
Shield Engineering

Allie Bunker
McAdams

Joe Clouatre
SAF Technologies

Rob Dahlke
DOD Office Interiors

Miranda Dean
Nuveen Real Estate

Michelle George
BSB Design

Buck Keeter
Barton Contracting

Katherine Lloyd
Circle K

Diana Omerovic
UNC Charlotte

Night a success!

Recently nine CREW Charlotte members attended the CREW Network Winter Leadership Summit in Santa Clara, CA. Attending these summits allows us to connect our local chapter to the leaders and most highly engaged members of other global chapters, to learn more about maximizing the Network resources, and to share best practices on how to manage our chapter more effectively. We all have a common mission: advancing women in our industry, and the kinship of that commonality is never more evident than when we are all together. That is why CREW Charlotte is honored to host **CREW Network Spring Leadership Summit** here at the Westin on **June 18-19**. You will not want to miss this opportunity to check out Summit with so little financial commitment. Start the conversation now with the leaders within your companies to educate them on the importance of sending a group to participate in some of the best leadership workshops and think tanks available.

30-4-30: We started talking with you about this in November. Mary Wilken is leading this charge to involve every member at some level in growing our scholarship reach. Last year CREW Network provided 20 \$5,000 scholarships to undergraduate and graduate students desiring a career in CRE; this year's goal is 25. The **CREW Network Foundation scholarship program** supports future female leaders as they pursue university-level education that will lead to careers in CRE. It

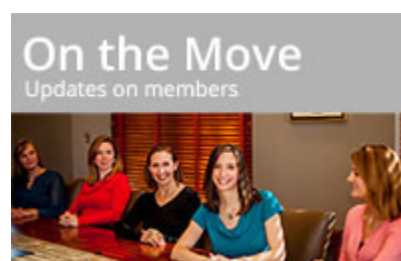
Alex Puszczynski
McMillan, PLLC

Sarah Samiljan
Studio Fusion

Michelle Sanger
Synco Properties

Kate Smith
Nuveen Real Estate

Melissa Warren
Nuveen Real Estate



Please contact [Patty Drummond](#) with your career updates.

Member Spotlights



Lacey Johnson
IA Interior Architects

also funds impactful mission-advancing research and supports high school and university programs that spread the word to young women about how many options are available to them should they enter the CRE field. Please consider the impact a scholarship can have on a young woman's life as you make a personally meaningful monetary contribution toward the Foundation ASK. In honor of CREW Charlotte's 30th anniversary, the suggested minimum donation is \$30.

You can learn more about upcoming events as you scroll through this newsletter. Come be a part of Charlotte's premier CRE organization. We have places to go!

Congratulations!

Today is your day.

You're off to Great Places!

You're off and away!

You have brains in your head.

You have feet in your shoes.

You can steer yourself

any direction you choose.

You're on your own. And you know what you know.

And YOU are the guy (or gal) who'll decide where to go.

from Dr. Seuss

Oh, the Places You'll Go

Highlights



Mary Kathryn Lozzi
Wells Fargo Bank

[Click here to read the member spotlights.](#)

Members Making Deals

[Sallie Jarosz](#)

A huge thank you to Ellen Smith of Parker Poe's Atlanta office for helping me close two deals in Georgia and Alabama. We couldn't have done it without you as we needed state law guidance. This exemplifies the power of the CREW Network!

[Click here for more deals.](#)

Job Opportunities

[Construction Manager - Insite Properties](#)

[Click here for more job opportunities.](#)

Announcements

[Holly Alexander Announced as the Top Producer of 2019 for New South Properties](#)

[Click here for more announcements.](#)

Thank you to our sponsors



Bring a Girl to CREW Day. We are partnering with East Mecklenburg High School again and

need 20-40 volunteers/companies to host students on April 23 from 8:00 a.m. - 1:30 p.m. Interested in volunteering? Please [complete this form](#).

DID YOU KNOW?

CREW Network isn't just CREWBiz, Conventions, and the Foundation,



although those may be the parts of CREW Network you hear the most about. [CREW Network](#) provides key industry research and benchmarking, white papers on best practices across CRE industries, hosts roundtable corporate board training, webinars, summits, and full leadership success series. Visit www.crewnetwork.org and explore all that CREW Network can do for you.



Join us May 14 at the Hilton Charlotte Center City to hear **Alisc Levine - On the Edge: The Art of High Impact**

Leadership. Interested in sponsoring or attending our 3rd Annual Signature

Luncheon? Please [click here](#) for more information.

Diamond

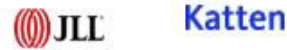


Platinum



Do you have any **news** to share with us about you or your company? Have you won an **award**? Would you like us to **nominate** you for one? If so, please contact **[Patty Drummond](#)** with your information.

Gold



Silver



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