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Crew Connect

April 2012

CREW EVENTS

CREW Lunch Ladder
Uptown-Rooster's
Uptown

4/26/2012 11:30 AM

[Click here to Register](#)

CREW Charlotte May
Luncheon

5/8/2012 11:30 AM

[Click here to Register](#)

OTHER EVENTS

2012 Global Charlotte
Event

5/16/2012 7:30:00 AM

CREW BIZ

Let it work for you! Be sure to update your information so our local 200 and national 8,000 members know who you are. Plus, the member directory is a great tool to do business locally and nationally!

YOUR CREW PREFERENCES

On the CREW Charlotte website, set up your

FROM THE PRESIDENT

What a year CREW Charlotte has experienced...and it is only April! In January, CREW Charlotte hosted The Alphabet Soup networking event at The Comedy Zone. This event brought 200 + members from 8 different Charlotte area commercial real estate groups together for an amazing night of networking and laughter. Last Thursday and Friday CREW Charlotte hosted the Carolina's Connection Conference at The Ritz Carlton. This amazing two-day event was attended by more than 100 CREW members from the seven North and South Carolina CREW Chapters. With many nationally recognized speakers and diverse programs, the general consensus from many attendees was that this was one of the best conferences they had ever attended.



As if CREW Charlotte hasn't hosted and organized enough events in 2012, last Thursday evening, CREW Charlotte also hosted its 6th Annual Casino Night. The night was not only one of the best networking opportunities for 250 of the most respected professionals in Charlotte's commercial real estate community, but an opportunity to network for a cause! All of the proceeds from this event will go to benefit The UNCC Belk College of Business and the CREW Foundation Scholarship Endowment Fund. CREW Charlotte fully funded its UNCC \$25,000 endowment in 2011, but continues to support UNCC's Belk College of Business with additional scholarship money. UNCC took the opportunity Thursday evening to announce that this fall, the university will open up its MS in Commercial Real Estate program. What a perfect group to promote the new Master's program too. I am betting they will attract several attendees back to school!

CREW Charlotte also made a commitment in 2012 to fund a \$20,000 endowment for the CREW Foundation Scholarship Fund. Proceeds from Casino Night will go to help provide the 10 scholarships that will be awarded this year to deserving women pursuing studies in commercial real estate related programs.

I am so proud to be a member of this unbelievable organization. Our members are helping each other grow their businesses every day and helping to advance the success of women in the commercial real estate industry as a result. What will CREW Charlotte do next? Stay tuned!

preferences so you can receive instant notifications of new members making deals, announcements, new business opportunities, new job opportunities, etc. Go under member resources and click on "preferences" to set up.

[See All Events](#)

MEMBER SPOTLIGHT



SARAH FUNKHOUSER
Morehead Title Company

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ROBIN TURNER
O'Leary Group Waste Systems

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WELCOME NEW MEMBERS

Denice Abbott
Lat Purser & Associates

Kimberly Curlee
EVCO Construction

Amy Gurley
Andrew Roby

Rebecca Lowe
Circle K Stores

CREW NETWORK FOUNDATION

by Brenda Murray

If you had an opportunity to positively impact the lives of young women and girls, would you act on it?? As a member of CREW Charlotte, you can do just that! CREW Network Foundation provides many tools to help us make that impact.

1. Programs that introduce young girls to the ideas of careers in commercial real estate
2. Scholarships for women seeking educations that lead to careers in commercial real estate
3. eMentoring to support women in the early stages of their careers to encourage retention and success
4. Research that measures the advancement of women in the industry and impacts business practices to insure women have access to the same opportunities as men.
5. White papers that address industry and career issues critical to the advancement of women.

Over the next few months, we will be providing information to you about how you can join other powerful leaders in commercial real estate in making sure that the next generation of young women is prepared to fulfill their dreams of building a successful commercial real estate career.

CREW Network Foundation, the philanthropic arm of CREW Network, is the only foundation dedicating its resources solely towards building opportunities for women and girls in commercial real estate. In collaboration with CREW Network, CREW Network Foundation implements and supports the Network's career outreach agenda, which cultivates future women leaders in the industry through participation in a continuum of educational outreach, as well as scholarship and mentoring programs. This continuum introduces female high school students to the commercial real estate industry, while connecting female college students and entry-level career women to the resources, support and network they need to gain economic self-sufficiency through established, successful careers in commercial real estate.

For More Info, please contact:

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Sarah Funkhouser sfunkhouser@moreheadtitle.com or

Whitney Brennan wbrennan@ncs1031.com

CREW



FOUNDATION®

CREW Carolina's Connection Hits a Home Run

by Nancy Olah

CREW members from the seven CREW chapters in North Carolina and South Carolina met in Charlotte last week for industry updates, professional development sessions, and to sharpen their networking skills. CREW Charlotte proudly hosted the second annual CREW Carolina Regional Conference, branding it as CREW Carolina Connection, at the Ritz Carlton on April 19-20, 2012.



The conference packed a walloping eight programs into a 24 hour period. Veteran

Debra Newsome
Lat Purser & Associates

[Click here to access full contact information](#)

MEMBERS ON THE MOVE

Please email Patty at executive@crewcharlotte.org with any changes in your contact information.

[Click here to access full contact information](#)

CREW Charlotte member Angie Dugick (Dugick Consulting LLC) commented that this was among the best conferences she had attended in her 35+ year career, many of which required extensive travel and cost thousands of dollars. "This conference ranks among the best. It was concise – only one afternoon and one morning, so it fit easily into my schedule. But during that time, the conference provided eight very different programs (not to mention two excellent meals). Each program was full of relevant content so it was difficult to choose among the programs."

Although each of the eight sessions was excellent, three standouts created the most buzz. Attendees agreed that

- John Connaughton gave one of the best economic outlook presentations any of us had ever heard. To quote Angie, "He simplified the vagaries and complexities of our economic system so that they were easy to comprehend and apply."
- Brenda Dohring Hicks gave two presentations: the key note on Rainmaking for Women at Thursday's lunch and a dynamic Friday morning breakout session on how to create your own social media strategy. Brenda fully engaged her audience and gave each of us a lengthy list of ideas of implement.
- Last but not least, the Chiquita panel showcased the fascinating real life drama of how CREW Charlotte members worked together to create a deal with enormous economic impact.

Angie's closing thought was that "Those who failed to attend missed a tremendous opportunity for personal and professional growth." The CREW Carolina Connection will be an annual event and if you did attend, please take a few moments to complete the survey that will be circulated this week so that our Carolina regional conference can keep growing and improving.

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ANNOUNCEMENTS

Congratulations to Elizabeth Ross!

Cristy Nine and Anne Vulcano land Chiquita for the NASCAR ...

Anne Vulcano quoted in the Charlotte Observer!

CREW Charlotte fulfills \$25,000 pledge one year ahead of schedule!

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MEMBERS MAKING DEALS

Diane Genaro White

4/16/12

Networking and "deals" come in a variety of forms, and ...

Barbara Briccotto

4/6/12

Thank you to Meredith Dickerson of Coldwell Banker Commercial MECA

...

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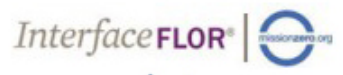
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We could not be more honored and grateful of our sponsors. Their support of CREW Charlotte helps position our members to be the region's top real estate professionals through CREW Charlotte's commitment to professional and personal development. We sincerely thank our sponsors for their support!

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