

Commercial . Real . Estate . Women



2010 CREW

Charlotte, NC

Chapter Membership



Core Purpose: To advance the success of women in commercial real estate.



2010 CREW Charlotte, Inc.

Why Join CREW Charlotte... The Value of Your Investment

Thank you for your interest in CREW Charlotte. Our goal is to become the most influential, powerful and well respected leaders in the Commercial Real Estate Industry. We look forward to reviewing your application and considering you for membership in our Charlotte Chapter. If you have any questions, please contact our 2010 Membership Co-Chairs Wendy Hill, Regus or LaToya Brown, Parker Poe. You will receive a response to your application via email following the Board of Directors meeting. Applications must be received by the 15th of each month to be considered at the following month's meeting.

Stacie Jacobs, Title Company of North Carolina
CREW Charlotte President, 2010

Opportunity at the Local Level...

- Network with senior level decision makers – membership makeup includes 22% law, 17% brokerage/ real estate/ development and property management, 24% design and construction, 9% accounting/ finance, 12% sales, 6% title/insurance, and 10% related industries.
- Establish relationships and gain referrals – network with approximately 200 local members .
- Broaden recognition of your company – over 160 attendees on average at monthly meetings.
- Build loyalty in a highly prized target market – CREW referrals help get deals done.

Access to a National Network...

- Connect with senior level decision makers in all facets of the commercial real estate industry – investors, architects, brokers, lenders, attorneys and more.
- Gain Exposure to 8000 commercial real estate professionals in 66 major markets across North America - 52% of members have over 15 years of experience.
- Position your company as a leader in diversity and the advancement of women in commercial real estate.

Deals Get Done at CREW Charlotte Inc...

- Cindy Wolfe of Bank of the Ozarks: Thank you to Ann Vano of Centdev Properties for allowing Bank of the Ozarks to finance your project in Hickory, NC.
- Jennifer Orman of Lake Architectural: I'd like to thank Jody Luke of DSS for her continuous support and assistance helping Lake grow our client base here in Charlotte. We are currently teaming on one project and are looking forward to future opportunities. I truly appreciate all her help!

Exposure to Who's Who in the Commercial Real Estate Industry. Program speakers have included...

- Mark Vitner – Senior Economist for Wachovia and frequent guest on CNBC, CNN and NPR
- Harvey Gantt – President of Gantt Huberman Architects and former Mayor of the City of Charlotte
- Matthew Martin – Chief Economist of the Charlotte Branch of the Richmond Federal Reserve
- Katie Tyler – President and Founder of Tyler 2 Construction

CREW Membership Information, Charlotte Chapter

The following information is for use on the Membership Application Form

Qualified Fields of Commercial Real Estate

Accounting	Consulting	Investor Relations	Public Sector
Acquisitions/Dispositions	Corporate Real Estate	Land Use Planning & Zoning	Quasi-Governmental
Administration	Economic Development	Law	Transportation & Port Authorities
Appraisal	Education	Market Research	Real Estate Development
Architecture	Engineering	Marketing	Relocation Services
Asset Management	Environmental Planning	News/Journalism (Commercial Real Estate)	Title / Escrow
Brokerage	Facility Management	Personnel/HR	
Business Development	Finance	Property Management	
Commercial Lending	Interior Design/Space Planning	Public Relations	
Construction	Investment Management		

Descriptions of each Qualified Field of Commercial Real Estate can be accessed on our website at www.crewcharlotte.org under "Membership".

Membership Categories

Full	To become a full member in CREW Charlotte you must have at least five (5) years of experience in a qualified field of commercial real estate and be currently employed full-time in a professional position, the primary responsibilities of which are in a qualified field of commercial real estate as listed above.
Associate	Same qualifications as "Full" member but has more than (2) years and less than five (5) years experience in a qualified field of Commercial Real Estate.
Candidate	Same qualifications as "Full" member but has less than (2) years experience in a qualified field of Commercial Real Estate.
Civic	Involved in local or regional government, other public agencies, universities or other educational institutions or not-for-profit organizations, who may or may not meet primary responsibility or experience requirements, but admission furthers the purposes of the chapter and benefits its members.
Student	Enrolled full time in an undergraduate college or university program. Pursuing education intended to lead to a career in a commercial real estate field.
Retired	CREW Network member no longer working full time in a Qualified Field of Commercial Real Estate, but who wants to remain involved in the Chapter and connected to members.
Vendor	Does not qualify for "Full" member status, but admission furthers the purposes of the chapter and benefits its members. A Vendor member must be employed full time in a position (number of year's experience is not a factor), the primary professional responsibilities of which relate to, benefit or support commercial real estate and supplies a service or physical product related to commercial real estate. Vendor memberships currently are allowed to make up 10% of our full membership per the CREW Charlotte by-laws.
Dues	2010 dues are \$300. A one time application fee of \$25 is due with your payment. Total: \$325

For more information please contact Wendy Hill, Regus, 704-998-5312 wendy.hill@regus.com or
 LaToya Brown, Parker Poe, 704-335-9028 latoyabrown@parkerpoe.com or
 visit www.crewcharlotte.org



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Created by: Gresham, Smith and Partners



2010 CREW Charlotte, Inc.

CREW Membership Application, Charlotte Chapter

Please use for New Membership Application or Member Update. Submit completed new member package by the 15th of the month in order for your application to be considered at the next month's Board of Directors meeting. You will receive a response to your application via email following the monthly Board of Directors meeting.

General Information

Company Name _____

First _____ Title _____

Middle _____ Address _____

Last _____ Address _____

Nickname _____ City _____

Tag (JD, CPA, etc.) _____ State _____

Work _____ Zip _____

Direct _____ Ext. _____ Email _____

Fax _____

Cell _____

Years experience in CRE _____

Other CRE affiliations

BOMA _____	SIOR _____	ICSC _____
IREM _____	ULI _____	CoreNET _____
NAIOP _____	CCIM _____	Other _____

Refer to Qualified Fields of Commercial Real Estate and Membership Categories on inside back cover for the following questions:

What is your company's Qualified Field of Commercial Real Estate? _____

What is your specialty within your company?

Primary _____ Secondary _____

Membership Category

Describe your specific responsibilities within the company _____

Description of core/target client base _____

Explain why you would like to be a CREW member _____

I am being sponsored by CREW member (Name) _____

Personal Data

Address (optional) _____

Phone _____

Personal Email _____

Education _____

Hobbies/Interests _____



CREW Membership Application, Charlotte Chapter

Committee Interest

If you need more information about the CREW Charlotte committees, please visit www.crewcharlotte.org

- Youth Outreach/CREW Careers _____
- University Outreach/Casino Night _____
- Adult Outreach/City in Pink _____
- Membership _____
- Programs _____
- Communications _____
- Sponsorship _____

Credit Card Information

Payment by	Visa	AMEX	MC
Name on Credit Card			
Credit Card Number			
Expiration Date			
Zip Code of Billing Address			
Signature			

Please return your completed Member Application and Sponsorship Form with a check payable to CREW Network OR your completed credit card information above to:

Janice Self, CREW Charlotte, Inc., P.O. Box 36692, Charlotte, NC 28236

You may also submit an electronic application at www.crewcharlotte.org

CREW Network's Federal Tax identification number is 52-1642656

For Chapter Use Only

New Member Yes _____ No _____

Form Reviewed by _____

Membership Category Full _____ Associate _____ Candidate _____
 Civic _____ Student _____ Retired _____
 Vendor _____

Years Exp _____ Qualified Field of Commercial Real Estate _____

Date _____



2010 CREW Charlotte, Inc.

CREW Membership Sponsor Form

This form must be completed by one (1) current CREW Charlotte member and submitted with the application for applicant to be considered for membership.

Sponsor Information

Name _____

Company _____

Title _____

Phone Number _____

Email Address _____

Candidate Information

Name of Candidate that you are sponsoring _____

How long and in what context have you known this applicant? _____

Why would this candidate be a good addition to the membership of CREW? _____

Please note other related information or comments important for consideration. _____

Please return completed sponsorship form to Janice Self, CREW Charlotte Executive Director
 via email: executive@crewcharlotte.org
 via mail: CREW Charlotte, Inc., P.O. Box 36692, Charlotte, NC 28236